Community Management

Establish brand presence and nurture a community on LinkedIn

- Create content to grow followers
- Analyze engagement to optimize content
- Engage in conversations that matter

Create content to engage and grow followers

Images

<u>Images API</u>

Result in a 2x higher comment rate

Videos

<u>Videos API</u>

Gets 5x more engagement on LinkedIn

Documents

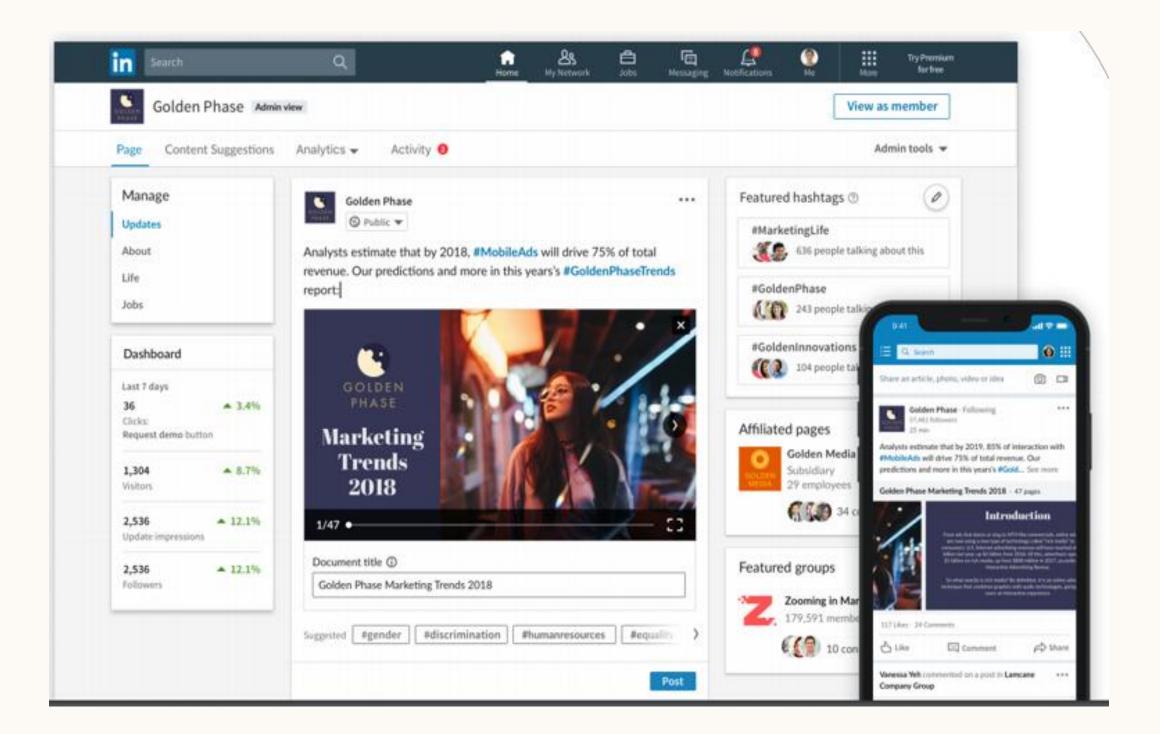


Showcase what makes a brand unique through thought leadership

Events

Events API

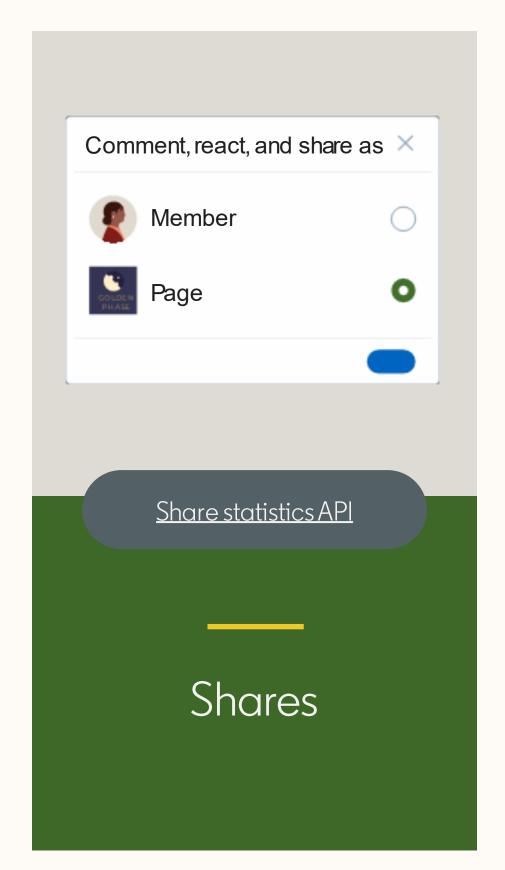
Bring your professional community together in real time

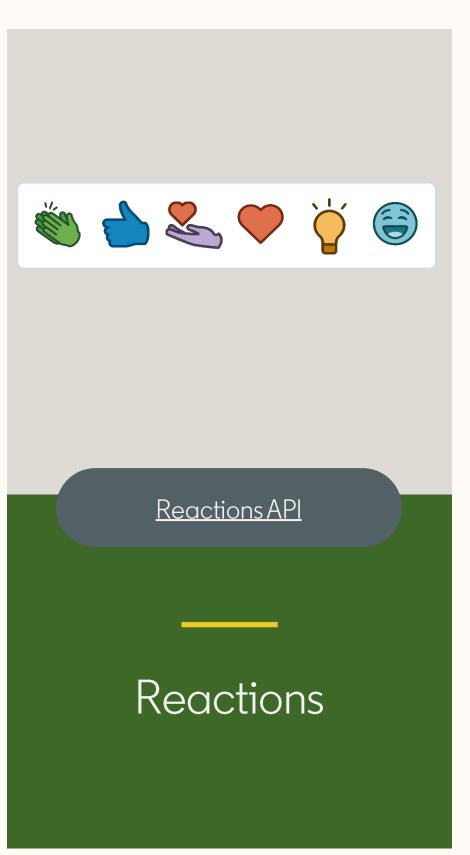


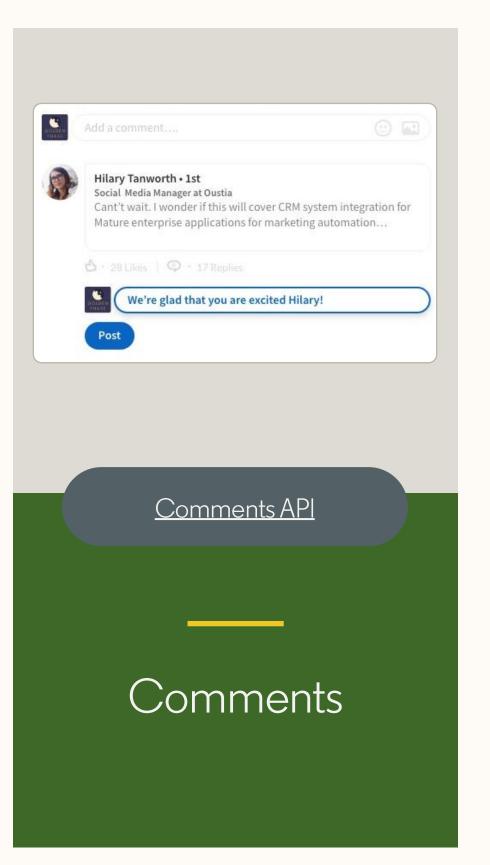
"LinkedIn is the professional network. There's no other network that can really claim that name. We've seen that come to life in terms of promotion, paid media, organic media, how people connect."

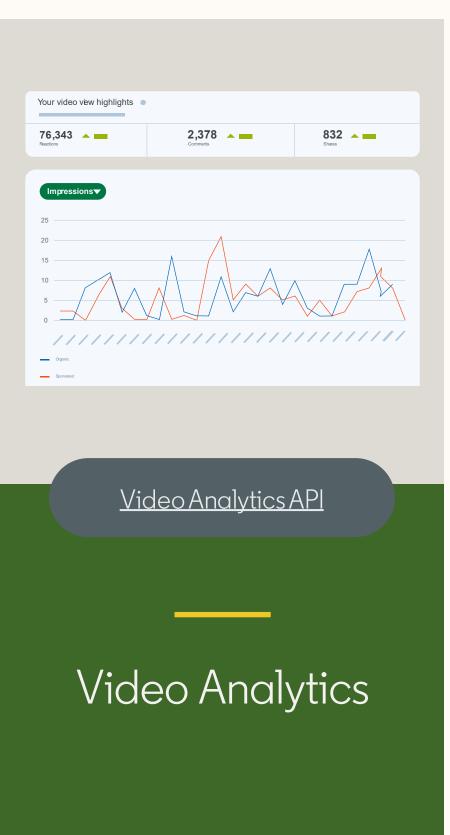
- Sr. Director, Social & Content Marketing Salesforce

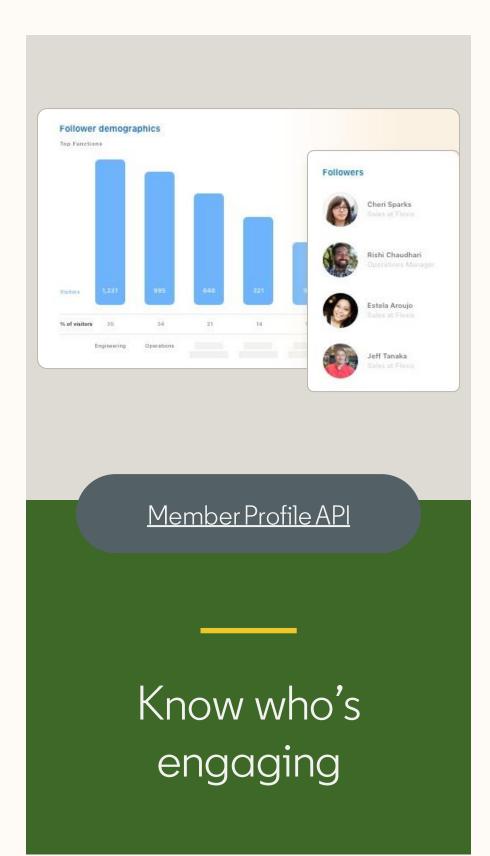
Analyze engagement to optimize content strategy











Engage in the conversations that matter

- Be notified when your brand is @ mentioned using the <u>Social Action</u> <u>Notifications API</u>
- Start a dialogue with your followers using the <u>People Typeahead API</u>



Resources to help build your integration

Keeping you informed

- Monthly API update email*
- <u>Developer news site & blog</u>
- Recent change & migrations page
- Product roadmap annual preview
- Eligible to attend LinkedIn annual partner events

Supporting your integration

- Get help from a support specialist by submitting a <u>Zendesk</u> ticket
- Marketing Developer Group
- API documentation
- Video library
- Test ad account
- API status & incidents page
- Usage insights on your app
- Token inspector



^{*} The email is sent to your primary email associated with your LinkedIn profile. To ensure your colleagues receive the monthly email, make sure to add them as a team member under My Apps in the developer portal.

Partnership creates value

for partners

"The LinkedIn Ads API is a cornerstone of Adverity's reporting proposition. Our recent integrations with Lead Generation, Audiences and Offline Conversions APIs have translated into 25% higher win rates for new business, a 10% revenue uplift from existing customers and similar double digit growth in customer satisfaction scores."

Fabio De Bernadi VP Business Development

: adverity

for marketers



1 in 5

Advertisers use a partner to manage their LinkedIn ads



58%

Of leads are automated through a partner solution



33%

Of Page posts are created by a partner solution